

To: Goa Govt  
CC: Prime Minister's Office  
BCC: National and Local media

Dear members of IPB and Govt of Goa,

It is high time Goa contributes in a big way to the nation-wide spirit of Make In India initiated by the Prime Minister.

Like every year, Gartner is organizing a symposium in Goa for 4 days between 15th - 18th Nov 2016. All details necessary to register and participate in this event are available at <http://www.gartner.com/events/apac/goa-symposium>. The importance of utilizing such opportunities to promote Goa as an industrial destination has been justified by GITP in the email communications below.

Like every year, GITP is informing the Investment Promotion Board and relevant departments of Goa Govt about this event well in advance. We sincerely hope this year will not bring another miserable absence of the Govt of Goa in this prestigious event. We again pledge complete assistance in ensuring an impactful participation of Goa which is likely to result in building the image of the state as a serious investment destination.

Regards,

**Goa IT Professionals – GITP** | [www.goaitpro.org](http://www.goaitpro.org) | [goaitp@gmail.com](mailto:goaitp@gmail.com)

----- Forwarded message -----

From: Goa IT Professionals <[goaitp@gmail.com](mailto:goaitp@gmail.com)>

Date: Thu, Oct 29, 2015 at 4:08 AM

Subject: RE: Gartner Conference 2nd-5th Nov: Opportunity to showcase Goa

To: Atul Pai Kane <[atul@paikane.com](mailto:atul@paikane.com)>, "subhash.phaldessai"

<[subhash.phaldessai@yahoo.com](mailto:subhash.phaldessai@yahoo.com)>, [cs-go@nic.in](mailto:cs-go@nic.in), Nitin Kunkolienker <[\\*\\*\\*\\*\\*@gmail.com](mailto:*****@gmail.com)>,

Goa Director DoIT <[dir-dit.goa@nic.in](mailto:dir-dit.goa@nic.in)>, Atul Pai Kane <[\\*\\*\\*\\*\\*@gmail.com](mailto:*****@gmail.com)>, christopher

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Cc: cm goa <[cm.goa@nic.in](mailto:cm.goa@nic.in)>, cmo goa <[cmo.goa@nic.in](mailto:cmo.goa@nic.in)>, Laxmikant Parsekar

<[laxmikantparsekarbjp@gmail.com](mailto:laxmikantparsekarbjp@gmail.com)>

Dear Atul and team,

Just a gentle reminder here about the Gartner CIO conference happening in Goa this weekend as per our earlier mails below. Trust the needful has been done on your side to officially represent Goa and its IT/ESDM potential at this prominent global platform.

As you have seen on the ground, in local press and in social media ([Facebook](#), [YouTube](#)) we at GITP single-handedly represented Goa IT and Innovation at the recent Global Business Forum without any support, inputs nor presence (except for Tulsidas Pai) from the Goa government machinery despite our persistent follow-ups and our offer of full support to do the needful. And our effort has had an indisputable positive impact for the Goan IT start-ups as well as the overall image of Goa.

GITP has decided to skip the upcoming Gartner CIO conference and looks forward to you to do the needful as you deem fit.

All the best!

Regards,

GITP

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**From:** Goa IT Professionals [mailto:[goaitp@gmail.com](mailto:goaitp@gmail.com)]

**Sent:** 28 September 2015 9:59 am

**To:** Atul Pai Kane <[atul@paikane.com](mailto:atul@paikane.com)>

**Cc:** subhash.phaldessai <[subhash.phaldessai@yahoo.com](mailto:subhash.phaldessai@yahoo.com)>; [cs-go@nic.in](mailto:cs-go@nic.in); Nitin Kunkolienker <[nitinkunkolienker@gmail.com](mailto:nitinkunkolienker@gmail.com)>; Goa Director DoIT <[dir-dit.go@nic.in](mailto:dir-dit.go@nic.in)>; Atul Pai Kane <[atulpaikane@gmail.com](mailto:atulpaikane@gmail.com)>; christopher parakh <[christopher.parakh@nic.in](mailto:christopher.parakh@nic.in)>; Nitin Kunkolienker <[Nitin.Kunkolienker@smartlink.co.in](mailto:Nitin.Kunkolienker@smartlink.co.in)>; Srinet Kothwale <[sgoa2011@gmail.com](mailto:sgoa2011@gmail.com)>; dir-indu goa <[dir-indu.go@nic.in](mailto:dir-indu.go@nic.in)>; Nana Bandekar <[nrb@nrbgroup.biz](mailto:nrb@nrbgroup.biz)>; cmo goa <[cmo.go@nic.in](mailto:cmo.go@nic.in)>; Tulasida Pai <[Tulasidaspai@gmail.com](mailto:Tulasidaspai@gmail.com)>; Laxmikant Parsekar <[laxmikantparsekarbjp@gmail.com](mailto:laxmikantparsekarbjp@gmail.com)>; [info@infotechgoa.com](mailto:info@infotechgoa.com); cm goa <[cm.go@nic.in](mailto:cm.go@nic.in)>

**Subject:** Re: Gartner Conference 2nd-5th Nov: Opportunity to showcase Goa

Dear Atul,

Here is the link that gives the contact details for Exhibitors:

<http://www.gartner.com/events/apac/goa-symposium#!exhibiting-opportunities-sym-india>

Please get in touch with them to arrange for a slot and keep us posted.

Also, let us know if any help is needed in putting together the content for the event including any brainstorming that may be needed.

Let's work together as a team to capitalise on this opportunity.

Regards,

GITP

On Sep 27, 2015 7:04 PM, "Atul Pai Kane" <[atul@paikane.com](mailto:atul@paikane.com)> wrote:

Dear GITP,

Was expecting the officials to respond to you.

Nitin and me have spoken last evening and we will raise the matter with the Hon Chief Minister in the week starting 28th Sept.

We would appreciate if you could provide us with any link possible to get a time slot for Goa to pitch its case to the attending CIO's.

For your information, the list of email addressee's have been pruned to direct it to those who are now involved in the IPB or connected with the Investment in Goa pitch.

Best,

Atul Pai Kane  
Chairman  
Power Engineering (India) Pvt Ltd,  
Cell: \*\*\*\*\*, \*\*\*\*\*

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**From:** "Goa IT Professionals" <[goaitp@gmail.com](mailto:goaitp@gmail.com)>  
**To:** "Laxmikant Parsekar" <[laxmikantparsekarbjp@gmail.com](mailto:laxmikantparsekarbjp@gmail.com)>, "christopher parakh" <[christopher.parakh@nic.in](mailto:christopher.parakh@nic.in)>, "cm goa" <[cm.goa@nic.in](mailto:cm.goa@nic.in)>, "cmo goa" <[cmo.goa@nic.in](mailto:cmo.goa@nic.in)>, "Goa Director DoIT" <[dir-dit.goa@nic.in](mailto:dir-dit.goa@nic.in)>, "dir-indu goa" <[dir-indu.goa@nic.in](mailto:dir-indu.goa@nic.in)>, "geetika goyal" <[geetika.goyal@cii.in](mailto:geetika.goyal@cii.in)>, [info@infotechgoa.com](mailto:info@infotechgoa.com), [manoharparrikar@yahoo.co.in](mailto:manoharparrikar@yahoo.co.in), "parimal rai" <[parimal.raai@nic.in](mailto:parimal.raai@nic.in)>, "Faizi Hashmi" <[\\*\\*\\*\\*\\*@gmail.com](mailto:*****@gmail.com)>, "KESHAV CHANDRA" <[keshav.chandra@nic.in](mailto:keshav.chandra@nic.in)>, "Parimal Rai" <[\\*\\*\\*\\*\\*@hotmail.com](mailto:*****@hotmail.com)>, "Srinet Kothwale" <[\\*\\*\\*\\*\\*@gmail.com](mailto:*****@gmail.com)>, "subhash.phaldessai" <[subhash.phaldessai@yahoo.com](mailto:subhash.phaldessai@yahoo.com)>, "Nitin Kunkolienker" <[\\*\\*\\*\\*\\*@gmail.com](mailto:*****@gmail.com)>, "Nitin Kunkolienker" <[Nitin.Kunkolienker@smartlink.co.in](mailto:Nitin.Kunkolienker@smartlink.co.in)>, "Tulasidas Pai" <[\\*\\*\\*\\*\\*@gmail.com](mailto:*****@gmail.com)>, "Giriraj Pai Vernekar" <[\\*\\*\\*\\*\\*@gmail.com](mailto:*****@gmail.com)>, [cs-go@nic.in](mailto:cs-go@nic.in), "Atul Pai Kane" <[atul@paikane.com](mailto:atul@paikane.com)>, "Atul Pai Kane" <[\\*\\*\\*\\*\\*@gmail.com](mailto:*****@gmail.com)>, "Kirit Maganlal" <[kirit@magsons.in](mailto:kirit@magsons.in)>, "Martin Ghosh" <[\\*\\*\\*\\*\\*@syngenta.com](mailto:*****@syngenta.com)>, "Nana Bandekar" <[nrb@nrbgrou.biz](mailto:nrb@nrbgrou.biz)>  
**Cc:** "Goa IT Professionals" <[goaitp@gmail.com](mailto:goaitp@gmail.com)>  
**Sent:** Sunday, September 27, 2015 3:49:25 PM  
**Subject:** Re: Gartner Conference 2nd-5th Nov: Opportunity to showcase Goa

Respected Chief Minister, Members of Goa IPB, Dept of IT and other Goa government leaders:

*(160+ members of Goan media marked in Bcc)*

It is nearly 3 months since we alerted you about this Gartner global CIO conference happening in Goa barely a month from now. We had even offered you our full hands-on support to represent the cause of IT industry in Goa at this event. However we note with disappointment no response received from your side on this matter till date.

Please note that CIOs wield significant influence in corporate boardrooms of the many companies they would represent at this event and by not presenting the Goa IT story here you are denying your government a great opportunity on your home turf to make a strong case for Goa as a promising IT destination while other state governments (e.g. Maharashtra, AP, Chhattisgarh etc.) are proactively chasing such opportunities all over the world. Unfortunately the vibrant yet nascent Goan IT startup community would also be denied a deserving opportunity for representation as well as potential investments.

Nevertheless it is still not too late and we could still pull it together if you can make a quick decision and confirm your interest in the next 2 days. In the absence of your confirmation by 29Sep we at GITP will ourselves explore such representation possibilities with the organizers of this event and will do the needful in collaboration with other well-wishers of our cause of a locally sustainable IT industry in Goa.

We look forward to your prompt and positive response on this matter. Thank you.

Regards,

Goa IT Professionals

[www.goaitpro.org](http://www.goaitpro.org)

On Tue, Jul 7, 2015 at 8:36 PM, Goa IT Professionals <[goaitp@gmail.com](mailto:goaitp@gmail.com)> wrote:

BCC: Members of IPB, Govt. officials, Goan media(178+ recipients),

Dear all,

While we pursue our dream of putting Goa on the IT map of the world, a golden opportunity has landed at our door steps.

Gartner, world's leading IT advisory company, will bring top CIOs and executives of the IT world to Goa for a 4-day conference on Digital business.

<http://www.gartner.com/events/apac/goa-symposium>

The event is scheduled for 2nd-5th Nov and is expected to be attended by representatives spanning multiple industries that apply IT as a foundation of their business.

Gartner has been conducting this event in Goa year after year. It is imperative that Goa treats this as an opportunity to re-brand its image as a destination where business can be done with pleasure. The government can create an extension of this event such as a presentation about Goa after the scheduled agenda followed by a social interaction with the delegates. The Investment Policy and IT Policy may be delivered to the participants for consideration.

Today, every state of India, is leaving no stone un-turned in participating in the vision called Make In India.

As a responsible organisation, like last year, we are informing all relevant stakeholders well in advance this year too. Let us all put our act together. We pledge to extend any necessary help in projecting Goa before the world.

Regards,

Goa IT Professionals

[www.goaitpro.org](http://www.goaitpro.org)